



September 2016 Taxes, Remitted in October 2016 Sales, Use, and Accommodation Tax Report

This City of Steamboat Springs Sales, Use, and Accommodation Tax Report examines tax collections for the month of September 2016, which were remitted to the City in October 2016.

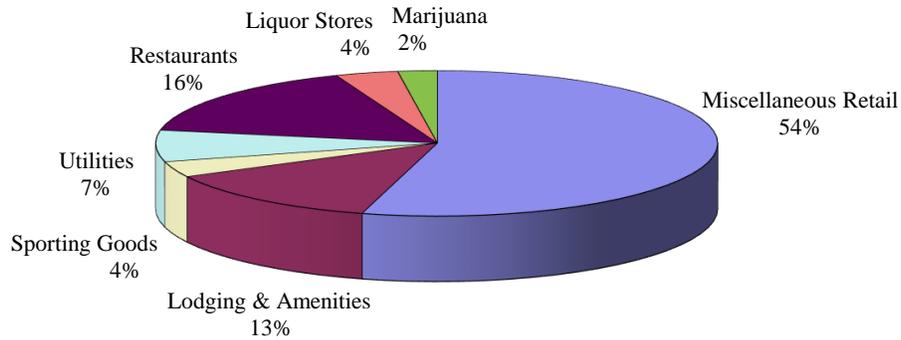
Sales Tax

September 2016 sales tax collections increased by 10.2% compared to September 2015. Year-to-date total sales tax collections are 7.31% higher than those of 2015 year-to-date.

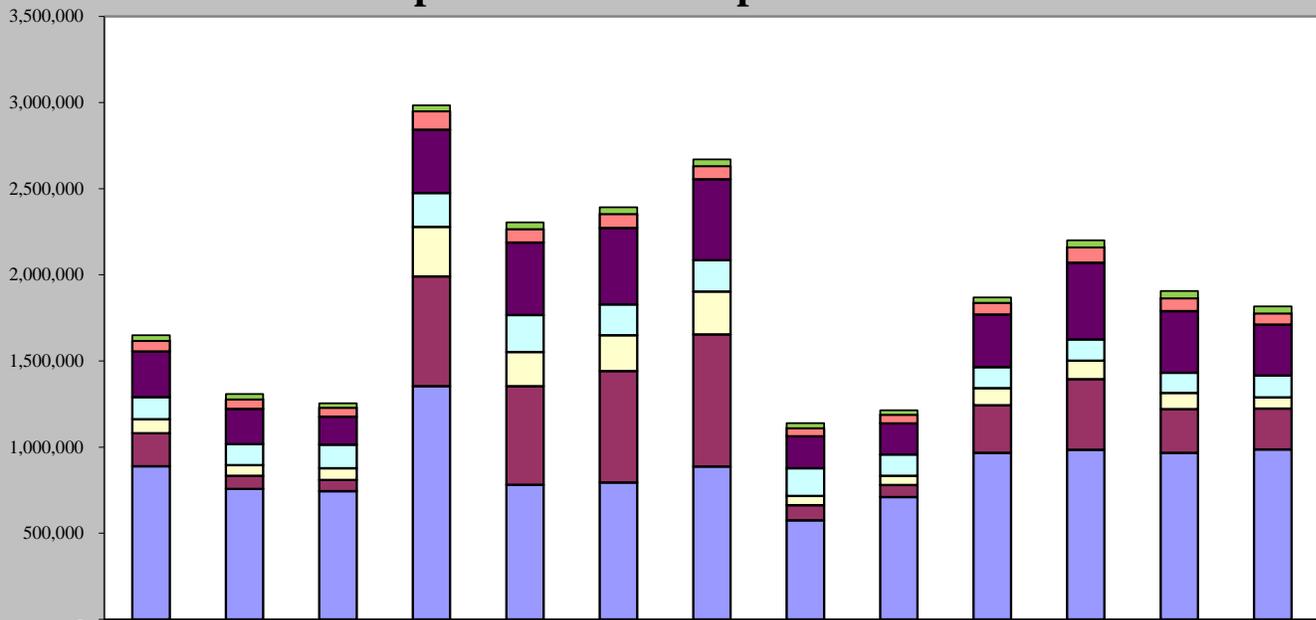
| Sales Tax September 2016 | Sales Tax September 2015 | % increase/decrease over last September |
|-----------------------------|-----------------------------|--|
| \$1,817,343 | \$1,649,101 | 10.20% |

| Sales Tax 2016 YTD | Sales Tax 2015 YTD | % increase/decrease over prior Year to Date |
|-----------------------|-----------------------|--|
| \$17,513,153 | \$16,320,204 | 7.31% |

September 2016 Sales Categories



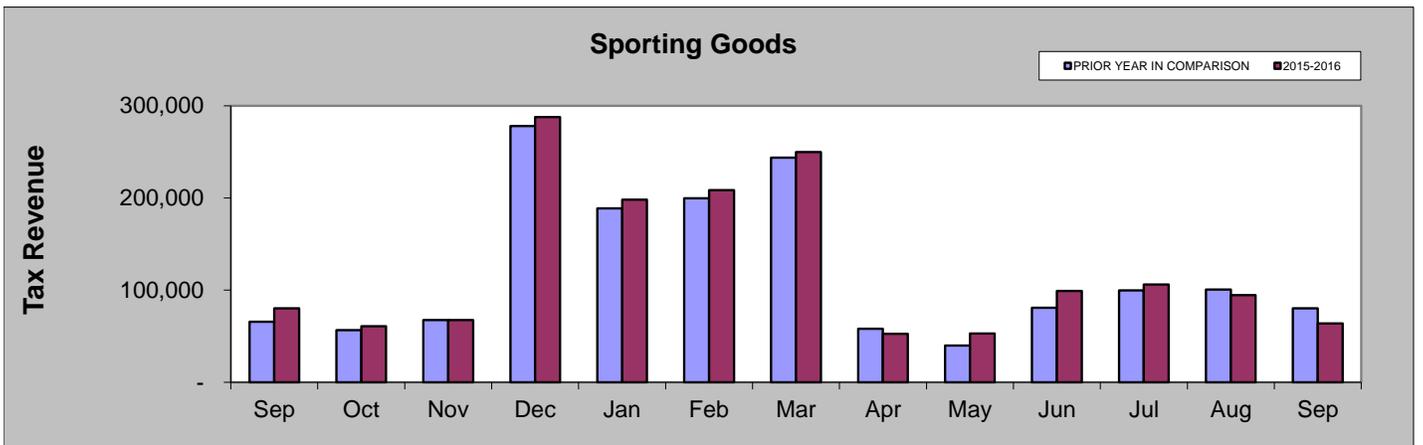
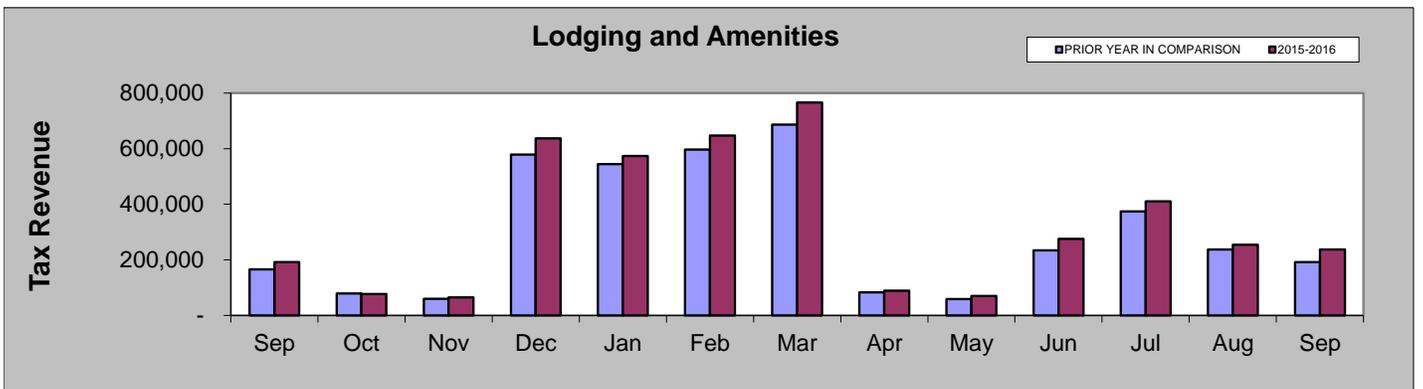
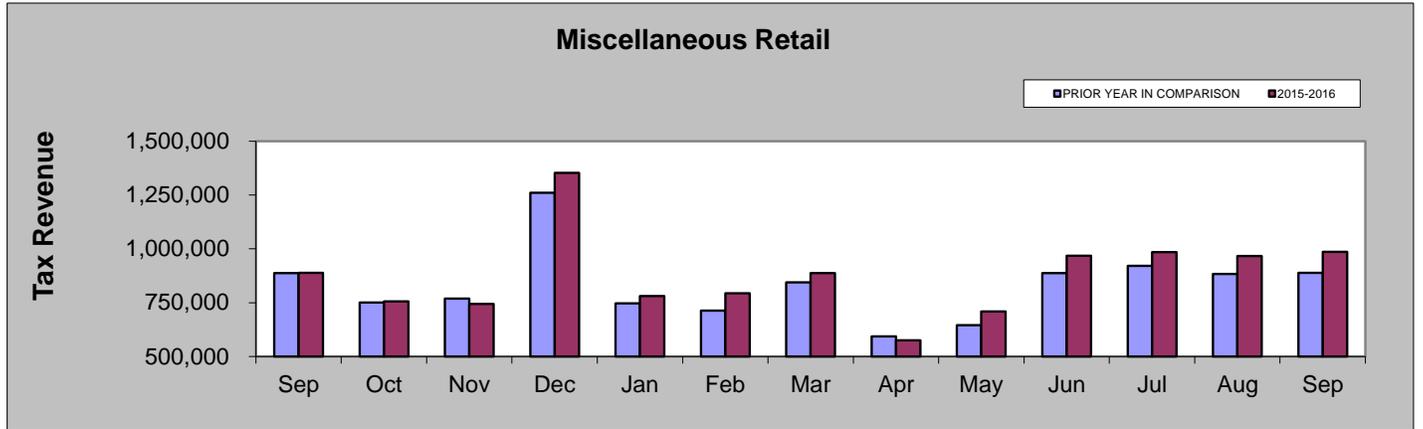
September 2015 - September 2016

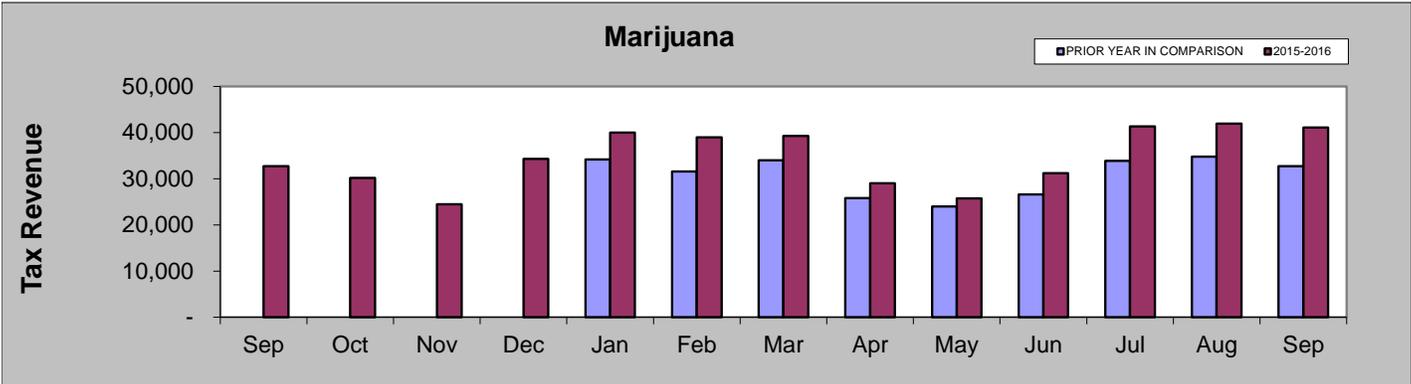
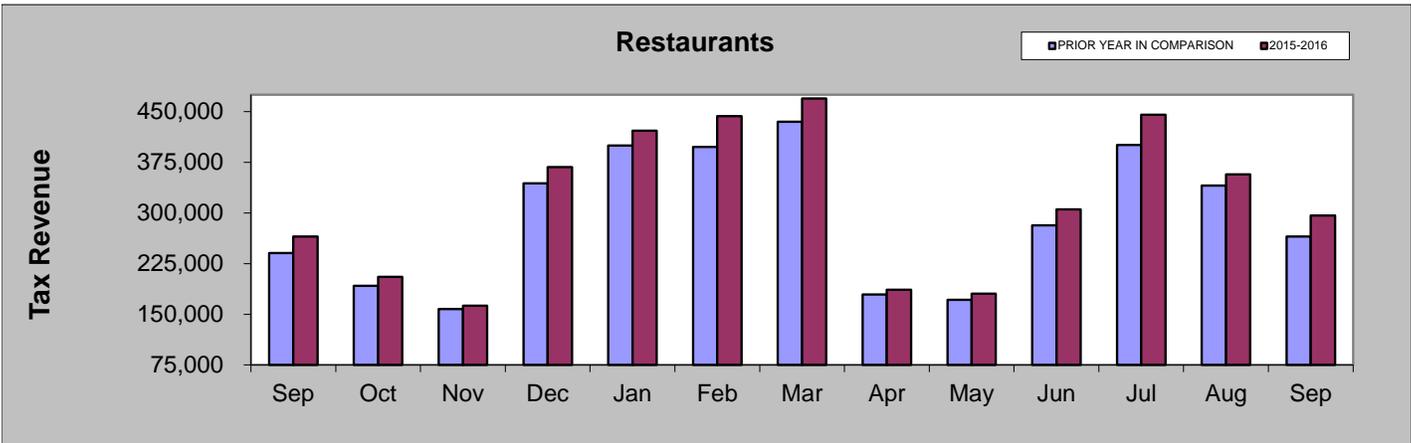
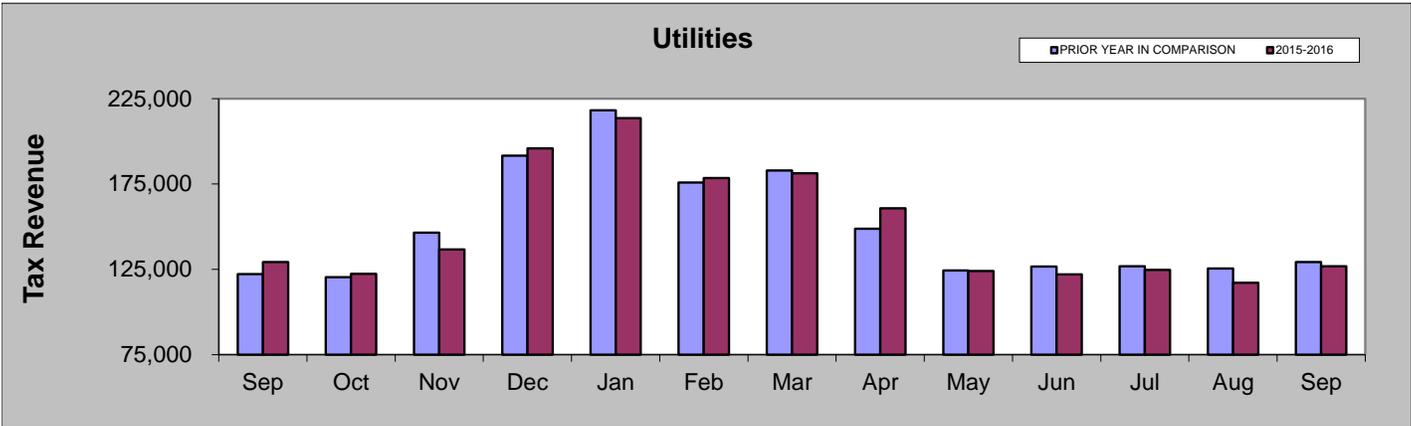


| | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 | Jun-16 | Jul-16 | Aug-16 | Sep-16 |
|----------------------|---------|---------|---------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Marijuana | 32,717 | 30,153 | 24,481 | 34,312 | 39,977 | 38,947 | 39,286 | 28,993 | 25,725 | 31,236 | 41,330 | 41,945 | 41,094 |
| Liquor Stores | 60,720 | 55,314 | 52,885 | 107,454 | 76,759 | 81,515 | 76,793 | 46,722 | 50,518 | 67,857 | 88,604 | 75,025 | 65,278 |
| Restaurants | 264,866 | 205,287 | 162,548 | 367,830 | 421,901 | 443,206 | 469,299 | 186,378 | 180,452 | 305,251 | 445,188 | 357,135 | 296,126 |
| Utilities | 129,233 | 122,325 | 136,691 | 195,948 | 213,594 | 178,515 | 181,218 | 160,754 | 124,074 | 122,044 | 124,627 | 117,128 | 126,874 |
| Sporting Goods | 80,301 | 60,731 | 67,441 | 287,931 | 198,291 | 208,534 | 249,929 | 52,496 | 52,928 | 99,106 | 106,007 | 94,631 | 63,825 |
| Lodging & Amenities | 192,066 | 77,430 | 65,413 | 636,996 | 573,328 | 647,311 | 765,836 | 88,810 | 70,355 | 275,759 | 410,261 | 254,203 | 237,333 |
| Miscellaneous Retail | 889,197 | 756,613 | 744,362 | 1,353,610 | 780,975 | 794,158 | 887,999 | 574,771 | 709,585 | 967,457 | 984,863 | 966,225 | 986,813 |

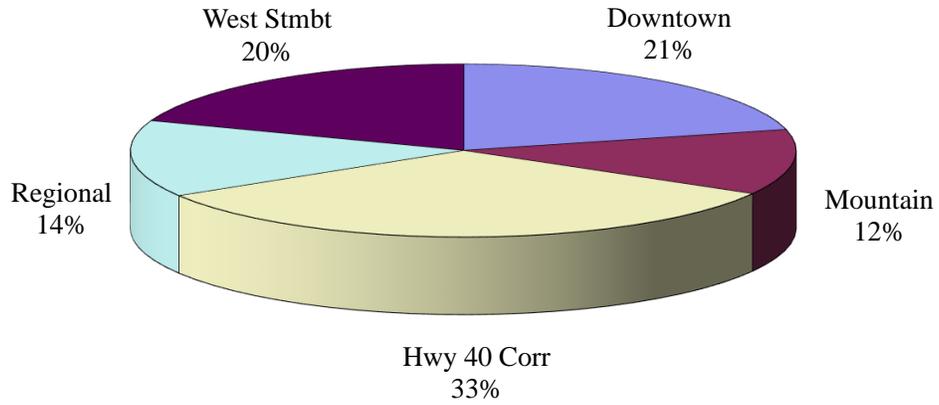
SEPTEMBER COMPARISON BY CATEGORY

| | 2016 | 2015 | % change |
|-----------------------|-----------|-----------|----------|
| Miscellaneous Retail | \$986,813 | \$889,197 | 10.98% |
| Lodging and Amenities | \$237,333 | \$192,066 | 23.57% |
| Sporting Goods | \$63,825 | \$80,301 | -20.52% |
| Utilities | \$126,874 | \$129,233 | -1.83% |
| Restaurants | \$296,126 | \$264,866 | 11.80% |
| Liquor Stores | \$65,278 | \$60,720 | 7.51% |
| Marijuana | \$41,094 | \$32,717 | 25.60% |

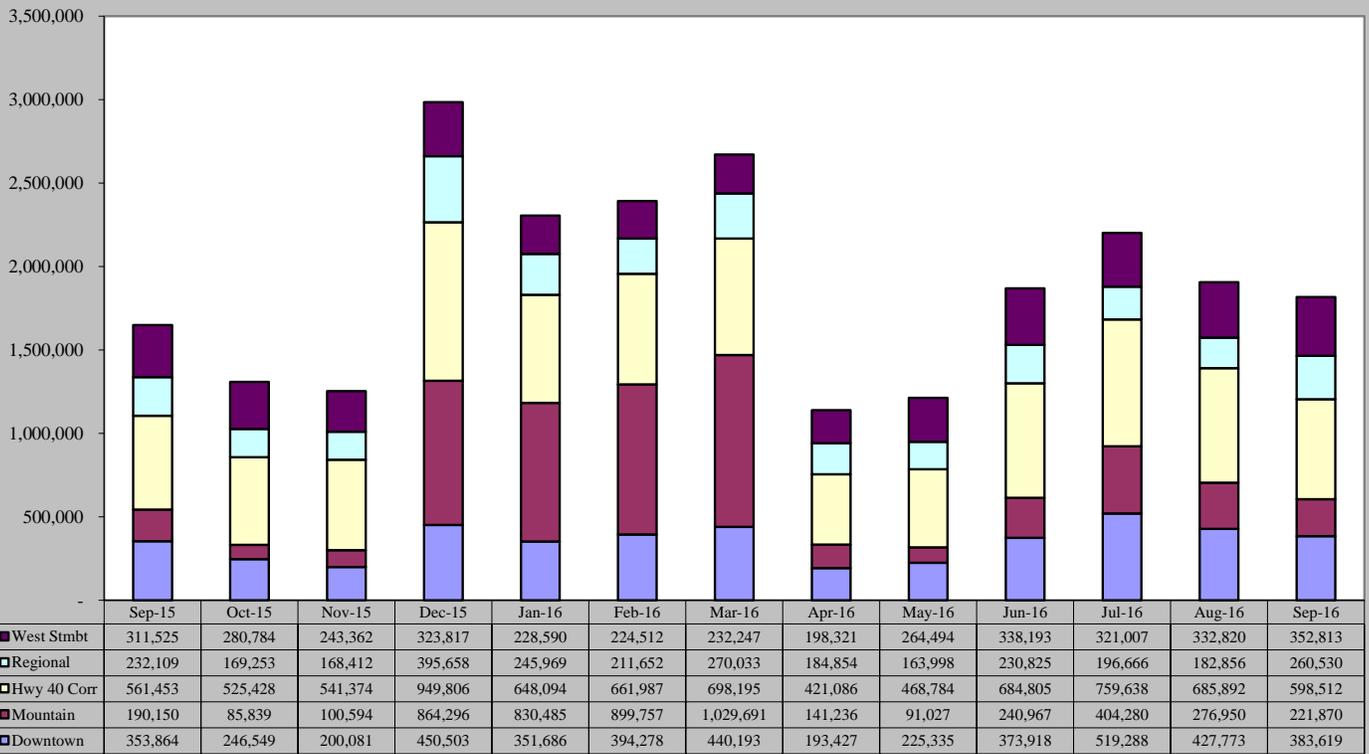




September 2016 Sales Tax By Area

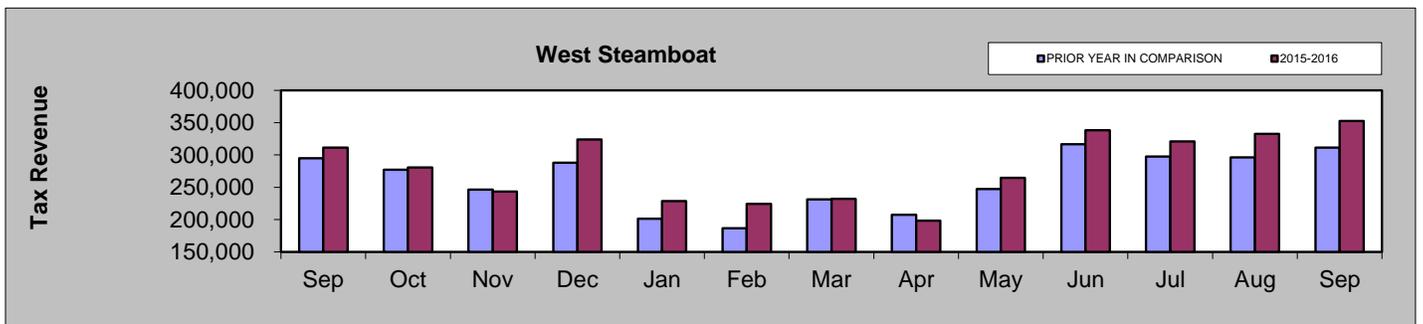
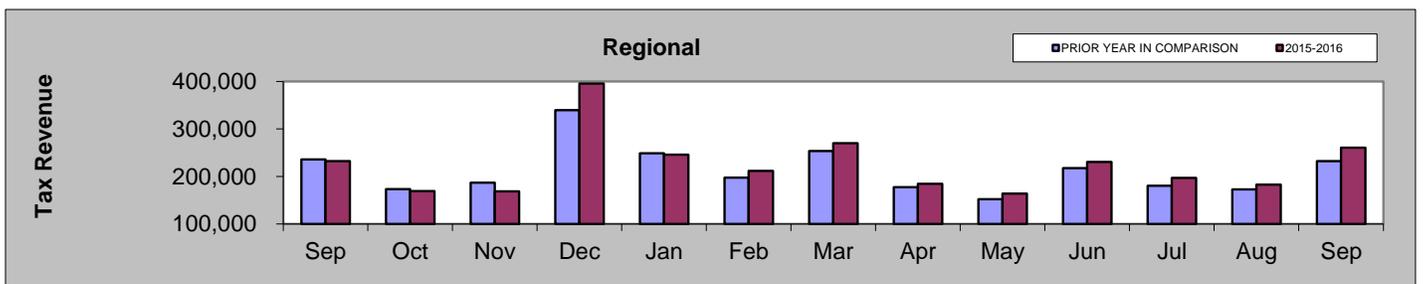
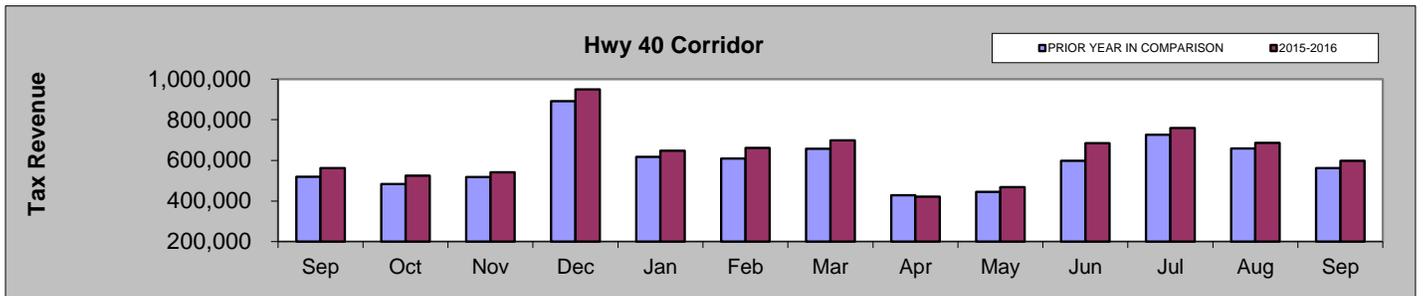
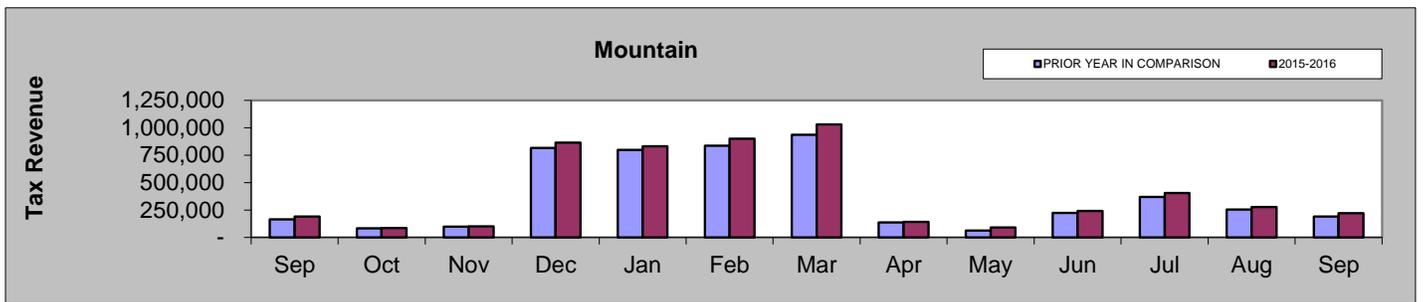
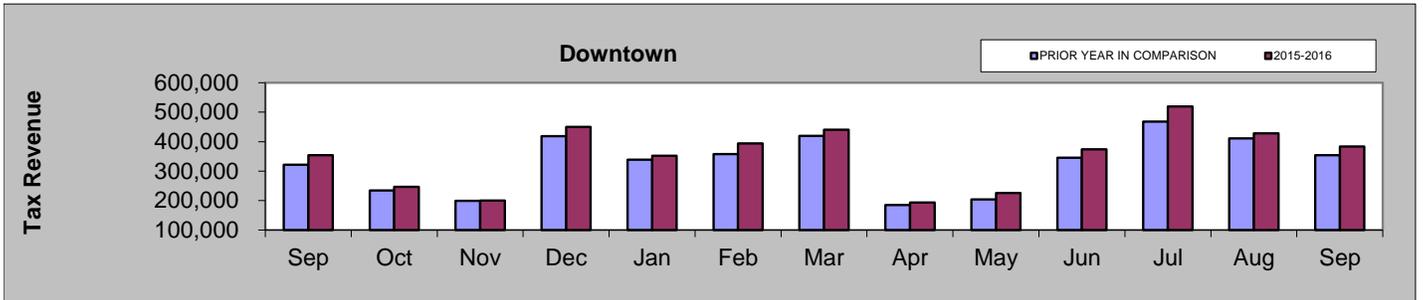


September 2015 - September 2016



SEPTEMBER COMPARISON BY AREA

| Area | 2016 | 2015 | % change |
|-----------------|-----------|-----------|----------|
| Downtown | \$383,619 | \$353,864 | 8.41% |
| Mountain | \$221,870 | \$190,150 | 16.68% |
| Hwy 40 Corridor | \$598,512 | \$561,453 | 6.60% |
| Regional | \$260,530 | \$232,109 | 12.24% |
| West Steamboat | \$352,813 | \$311,525 | 13.25% |

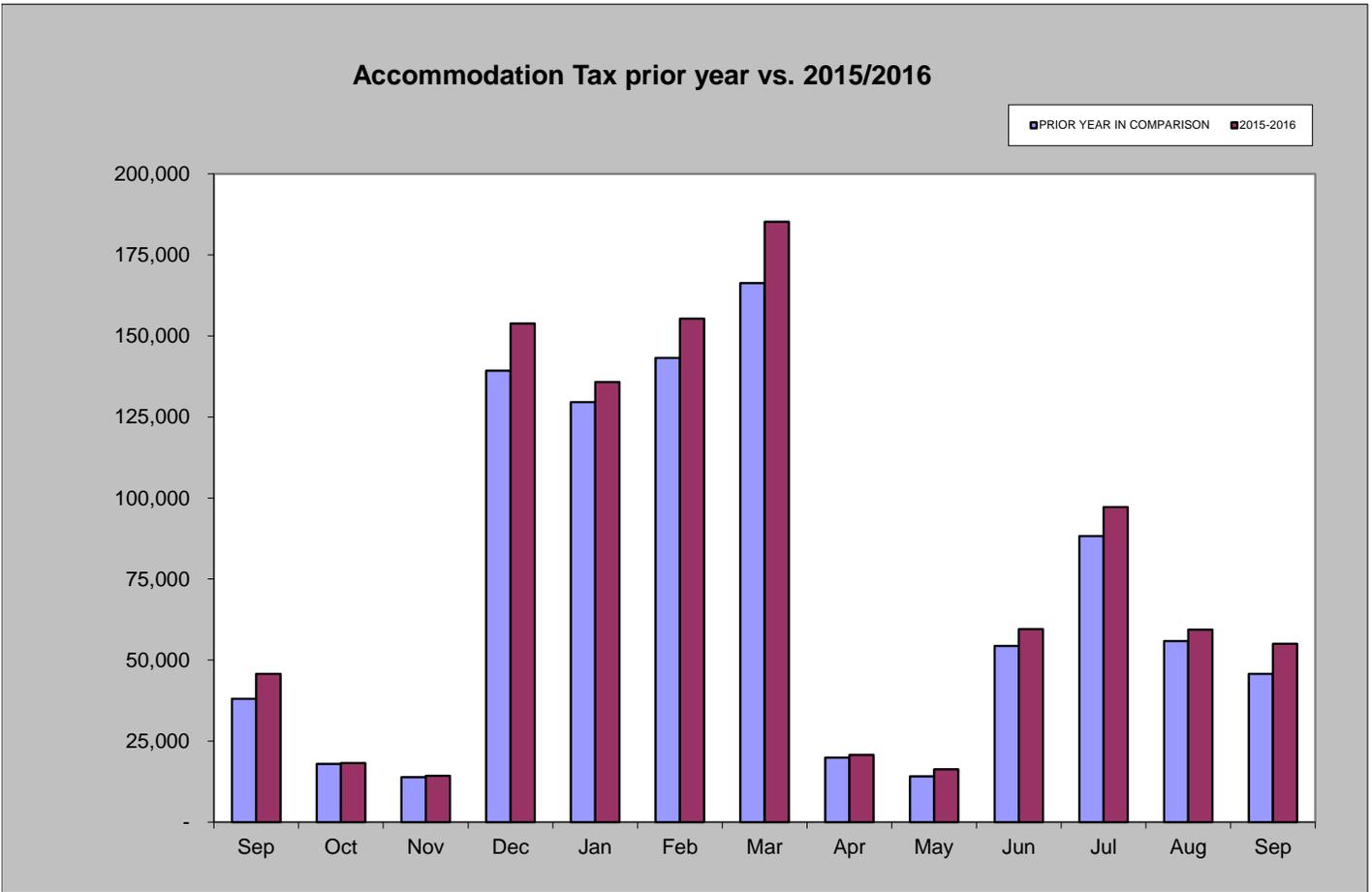


Accommodation Tax

September 2016 accommodation tax collections increased by 20.24% compared to September 2015.
 Year-to-date accommodation tax collections are 9.36% higher than those of 2015 year-to-date.

| Accommodation Tax September 2016 | Accommodation Tax September 2015 | % increase/decrease over last September |
|-------------------------------------|-------------------------------------|--|
| \$55,049 | \$45,784 | 20.24% |

| Accommodation Tax 2016 YTD | Accommodation Tax 2015 YTD | % increase/decrease over prior Year to Date |
|-------------------------------|-------------------------------|--|
| \$784,547 | \$717,380 | 9.36% |

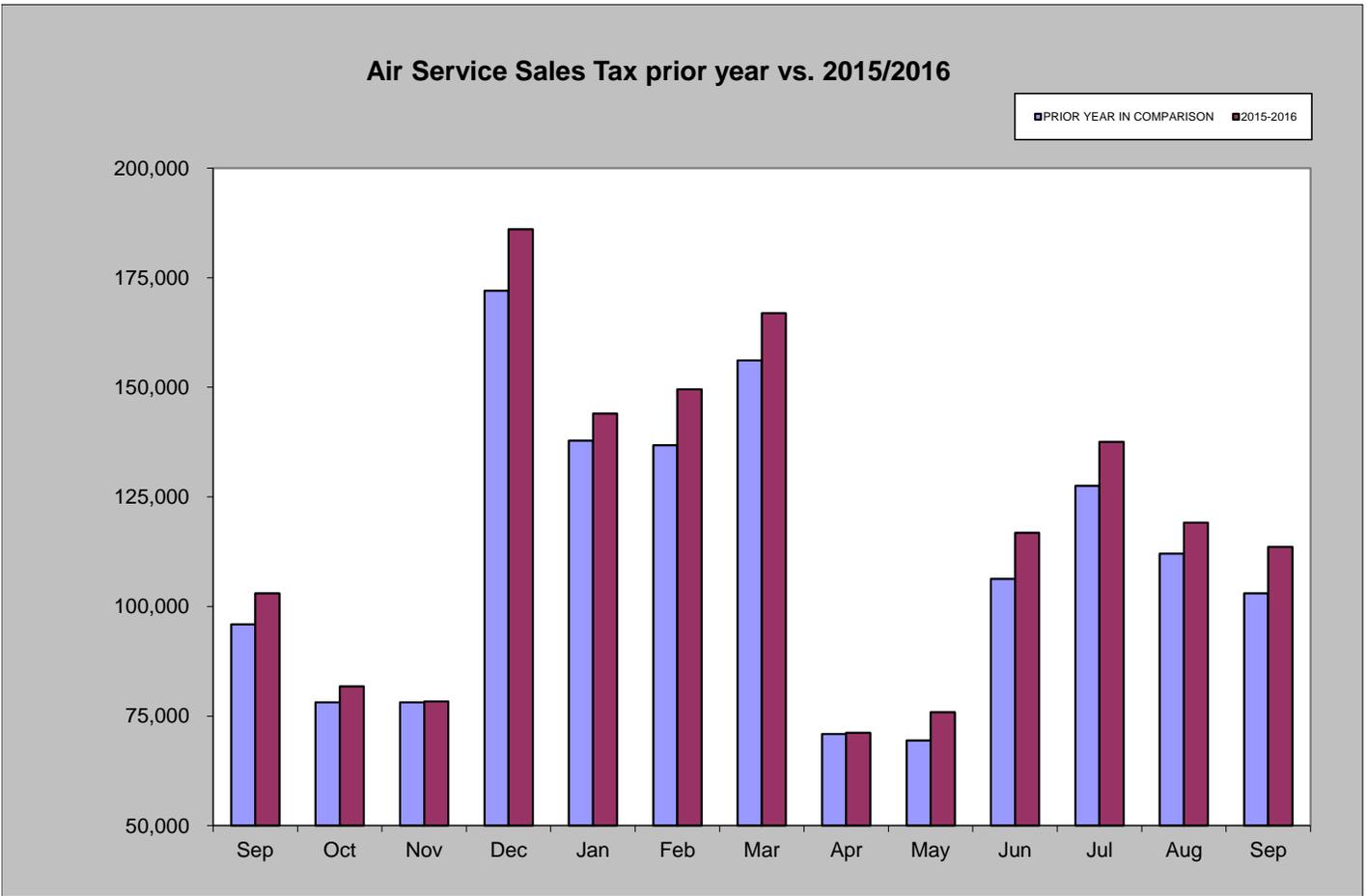


Local Marketing District - Air Service Sales Tax

September 2016 air service sales tax collections increased by 10.25% compared to September 2015.
 Year-to-date air service sales tax collections are 7.31% higher than those of 2015 year-to-date.

| Air Service Sales Tax September 2016 | Air Service Sales Tax September 2015 | % increase/decrease over last September |
|---|---|--|
| \$113,583 | \$103,023 | 10.25% |

| Air Service Sales Tax 2016 YTD | Air Service Sales Tax 2015 YTD | % increase/decrease over prior Year to Date |
|-----------------------------------|-----------------------------------|--|
| \$1,094,512 | \$1,019,949 | 7.31% |



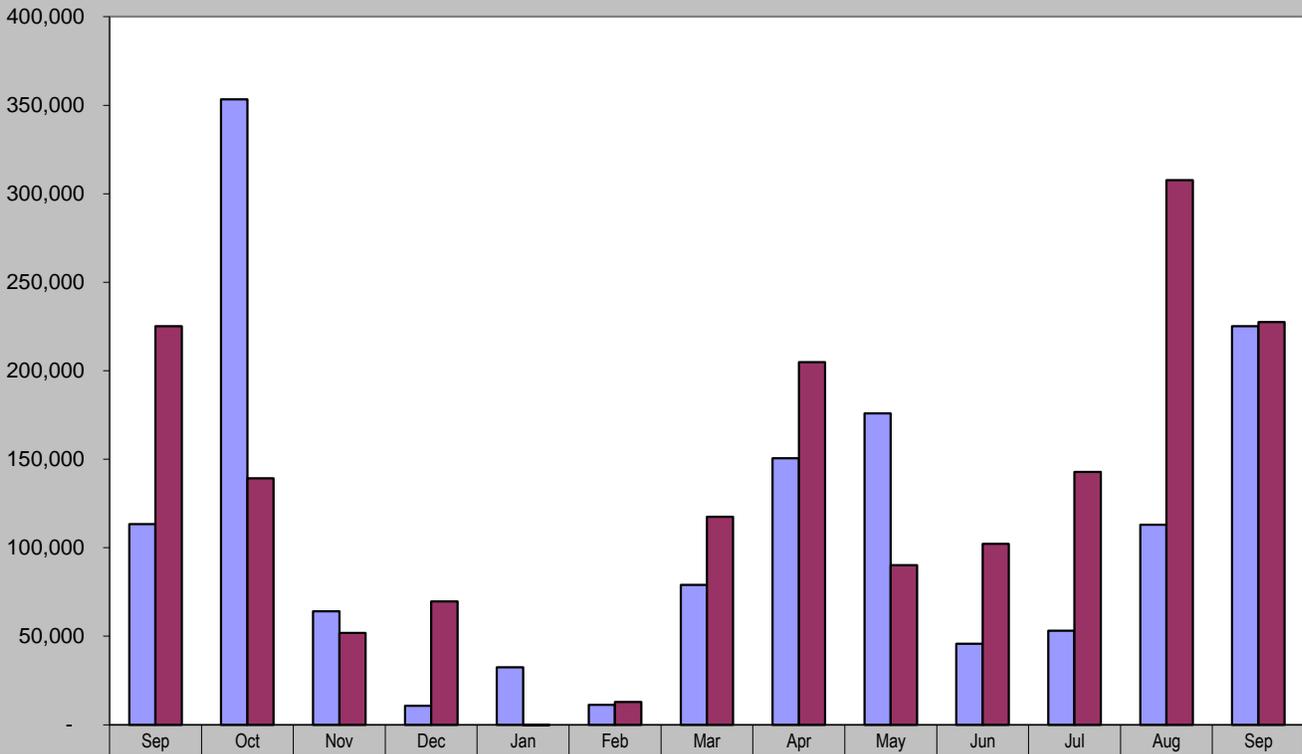
Building Use Tax

September 2016 building use tax collections are 1% higher than those of September 2015.
 Year-to-date building use tax collections are 36% higher than those of 2015 year-to-date.

| Building Use Tax September 2016 | Building Use Tax September 2015 | % increase/decrease over last September |
|------------------------------------|------------------------------------|--|
| \$227,508 | \$225,157 | 1% |

| Building Use Tax 2016 YTD | Building Use Tax 2015 YTD | % increase/decrease over prior Year to Date |
|------------------------------|------------------------------|--|
| \$1,205,654 | \$886,044 | 36% |

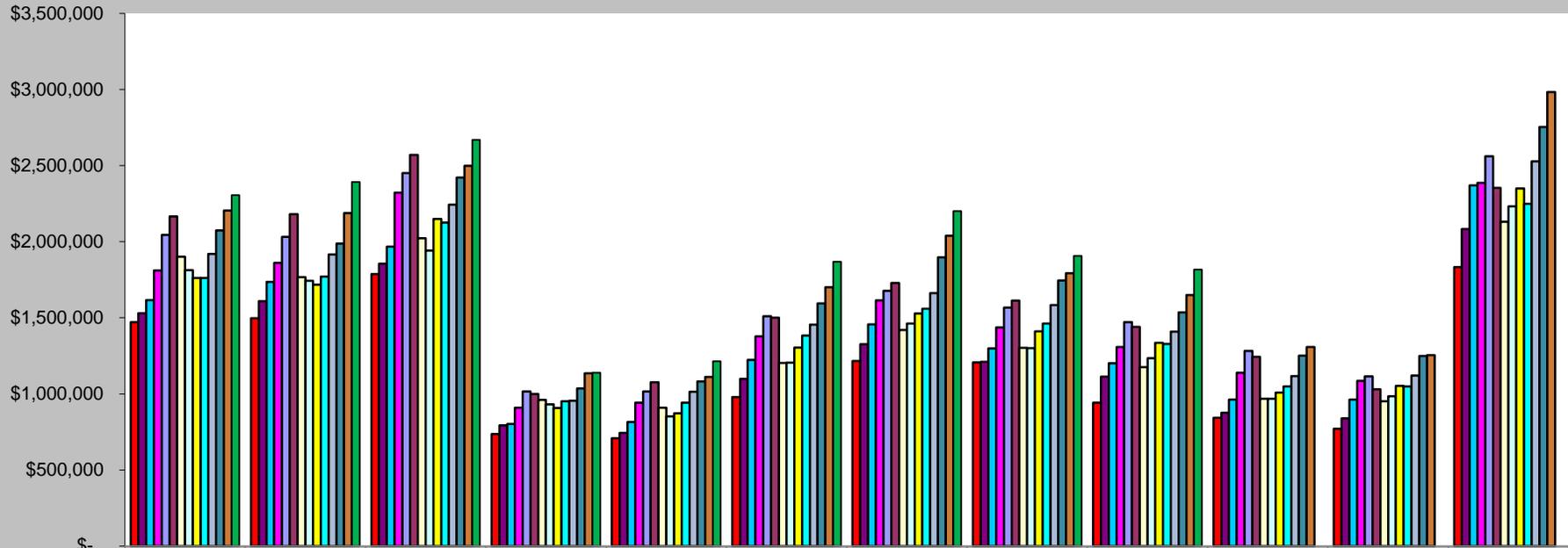
Building Use Tax - prior year vs. 2015/2016



| | | | | | | | | | | | | | |
|--------------|---------|---------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|
| ■ PRIOR YEAR | 113,333 | 353,414 | 64,049 | 10,748 | 32,553 | 11,247 | 78,961 | 150,491 | 175,885 | 45,725 | 53,106 | 112,920 | 225,157 |
| ■ 2015-2016 | 225,157 | 139,199 | 51,966 | 69,642 | (31) | 12,806 | 117,536 | 204,881 | 90,127 | 102,180 | 142,890 | 307,757 | 227,508 |

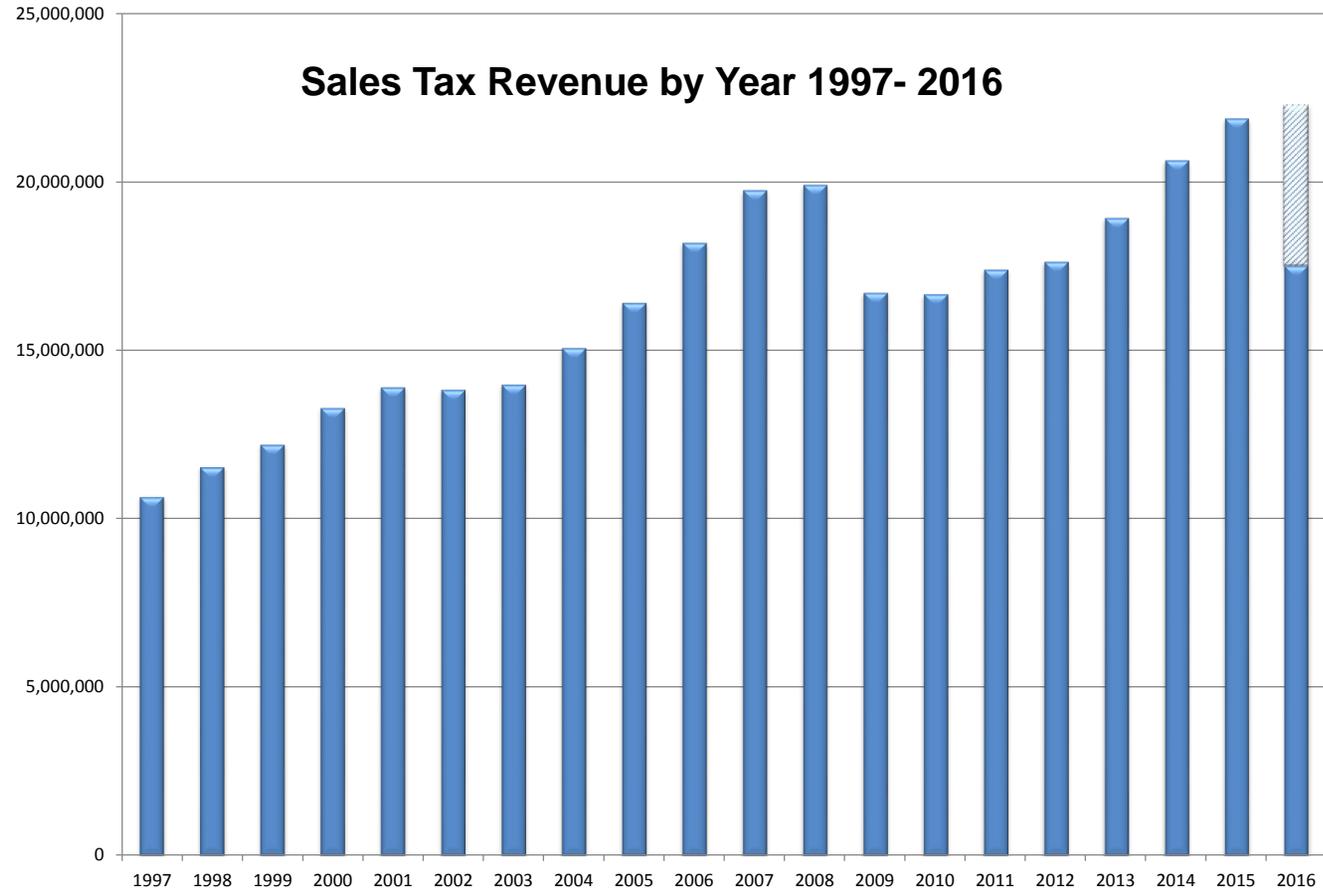
Historical Sales Tax Data

Sales Tax Totals - 2003 to 2016



| | January | February | March | April | May | June | July | August | September | October | November | December |
|--------|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| ■ 2003 | \$1,471,061 | 1,497,398 | 1,787,877 | 737,255 | 708,947 | 979,861 | 1,215,159 | 1,207,373 | 942,596 | 842,980 | 770,632 | 1,833,614 |
| ■ 2004 | \$1,530,388 | 1,609,507 | 1,855,895 | 793,619 | 744,456 | 1,097,619 | 1,325,813 | 1,209,657 | 1,112,747 | 875,854 | 839,590 | 2,083,871 |
| ■ 2005 | \$1,617,152 | 1,735,422 | 1,968,239 | 803,359 | 815,925 | 1,223,263 | 1,457,514 | 1,299,302 | 1,201,406 | 962,731 | 961,551 | 2,369,566 |
| ■ 2006 | \$1,811,413 | 1,861,558 | 2,322,443 | 908,584 | 941,595 | 1,377,269 | 1,614,695 | 1,436,115 | 1,307,845 | 1,139,648 | 1,084,858 | 2,386,275 |
| ■ 2007 | \$2,044,667 | 2,032,045 | 2,450,620 | 1,016,601 | 1,015,101 | 1,510,706 | 1,676,821 | 1,567,534 | 1,470,714 | 1,281,546 | 1,115,446 | 2,561,705 |
| ■ 2008 | \$2,166,093 | 2,180,532 | 2,570,347 | 999,144 | 1,077,244 | 1,500,946 | 1,728,329 | 1,612,531 | 1,440,373 | 1,244,023 | 1,030,654 | 2,354,077 |
| ■ 2009 | \$1,900,660 | 1,767,622 | 2,022,205 | 960,333 | 908,729 | 1,203,304 | 1,419,472 | 1,301,838 | 1,176,374 | 967,698 | 951,706 | 2,130,350 |
| ■ 2010 | \$1,813,155 | 1,743,152 | 1,942,237 | 931,573 | 853,085 | 1,204,077 | 1,462,648 | 1,300,401 | 1,235,126 | 967,688 | 984,189 | 2,232,403 |
| ■ 2011 | \$1,761,158 | 1,716,963 | 2,150,278 | 907,893 | 872,240 | 1,304,067 | 1,528,476 | 1,411,387 | 1,335,629 | 1,008,207 | 1,052,340 | 2,349,674 |
| ■ 2012 | \$1,761,959 | 1,770,126 | 2,125,388 | 951,540 | 941,877 | 1,383,426 | 1,559,801 | 1,461,392 | 1,328,744 | 1,048,827 | 1,049,425 | 2,249,514 |
| ■ 2013 | \$1,919,887 | 1,916,581 | 2,242,412 | 955,334 | 1,013,860 | 1,454,259 | 1,662,137 | 1,584,036 | 1,408,659 | 1,117,302 | 1,120,256 | 2,528,232 |
| ■ 2014 | \$2,073,559 | 1,988,146 | 2,421,883 | 1,035,139 | 1,082,596 | 1,595,084 | 1,896,956 | 1,745,617 | 1,535,341 | 1,250,229 | 1,249,980 | 2,753,788 |
| ■ 2015 | \$2,204,914 | 2,188,460 | 2,498,079 | 1,134,521 | 1,111,391 | 1,700,528 | 2,040,035 | 1,793,173 | 1,649,101 | 1,307,853 | 1,253,821 | 2,984,079 |
| ■ 2016 | \$2,304,825 | 2,392,186 | 2,670,360 | 1,138,923 | 1,213,638 | 1,868,708 | 2,200,879 | 1,906,292 | 1,817,343 | | | |

Sales Tax Revenue by Year 1997- 2016



2016 Budget
22.29 M

Sales Tax
through
September

| Totals by Year | |
|----------------|---------------|
| 1997 | \$ 10,672,320 |
| 1998 | \$ 11,559,068 |
| 1999 | \$ 12,218,807 |
| 2000 | \$ 13,304,983 |
| 2001 | \$ 13,921,749 |
| 2002 | \$ 13,841,283 |
| 2003 | \$ 13,994,753 |
| 2004 | \$ 15,079,016 |
| 2005 | \$ 16,415,430 |
| 2006 | \$ 18,192,298 |
| 2007 | \$ 19,743,507 |
| 2008 | \$ 19,904,293 |
| 2009 | \$ 16,710,291 |
| 2010 | \$ 16,669,735 |
| 2011 | \$ 17,398,312 |
| 2012 | \$ 17,632,019 |
| 2013 | \$ 18,922,955 |
| 2014 | \$ 20,628,319 |
| 2015 | \$ 21,865,958 |
| * 2016 | \$ 17,513,153 |

* 2016 total is year-to-date through September