



## August 2017 Taxes, Remitted in September 2017 Sales, Use, and Accommodation Tax Report

This City of Steamboat Springs Sales, Use, and Accommodation Tax Report examines tax collections for the month of August 2017, which were remitted to the City in September 2017.

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### Sales Tax

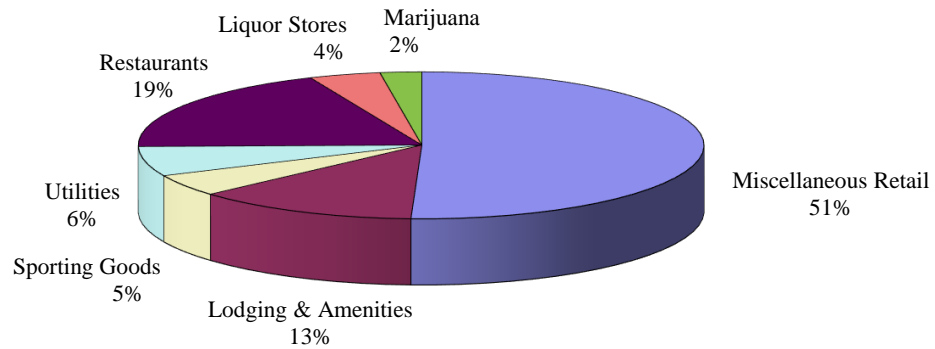
August 2017 sales tax collections increased by 0.77% compared to August 2016.  
Year-to-date total sales tax collections are 3.28% higher than those of 2016 year-to-date.

| Sales Tax<br>August 2017 | Sales Tax<br>August 2016 | % increase/decrease over<br>last August |
|--------------------------|--------------------------|---|
| \$1,933,411              | \$1,918,639              | 0.77%                                   |

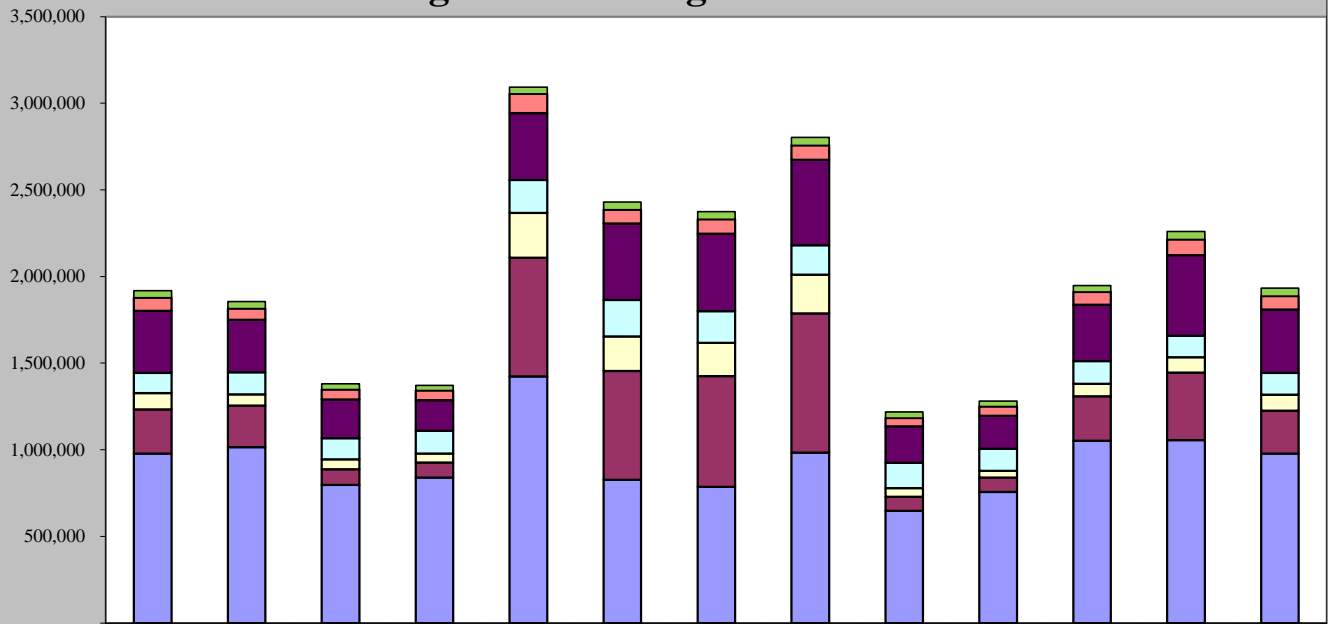
  

| Sales Tax<br>2017 YTD | Sales Tax<br>2016 YTD | % increase/decrease over<br>prior Year to Date |
|-----------------------|-----------------------|--|
| \$16,248,705          | \$15,733,159          | 3.28%  |

### August 2017 Sales Categories



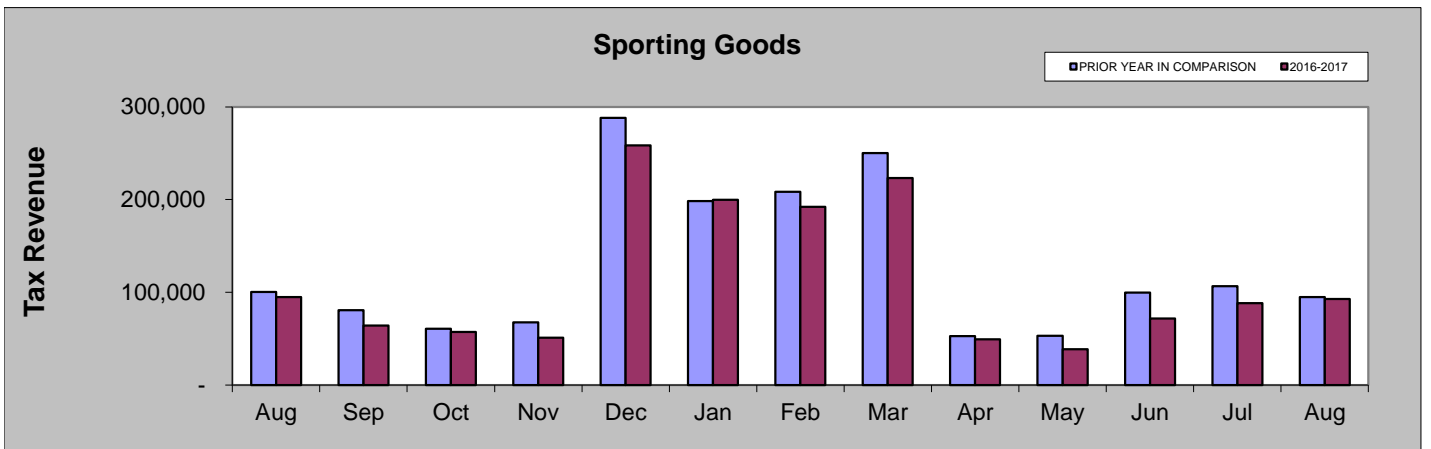
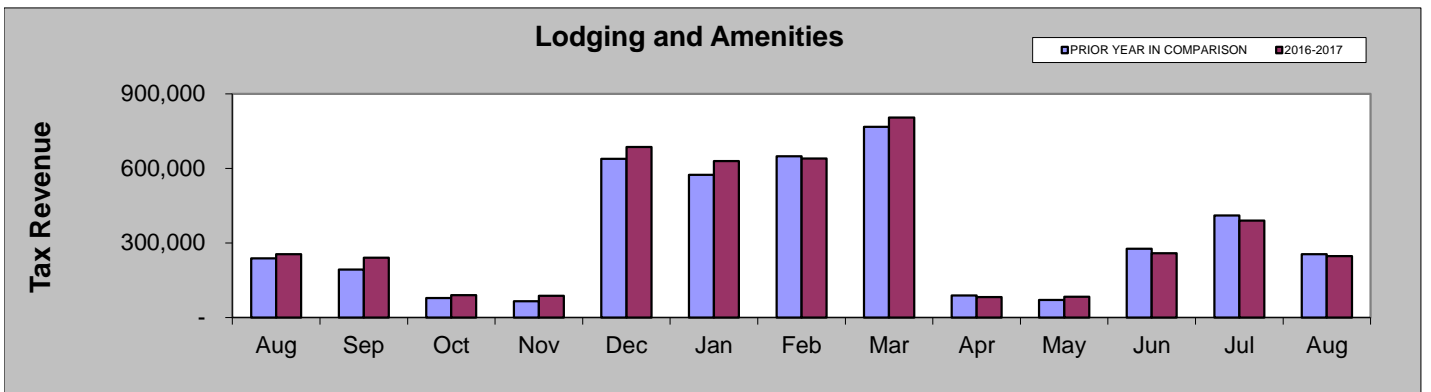
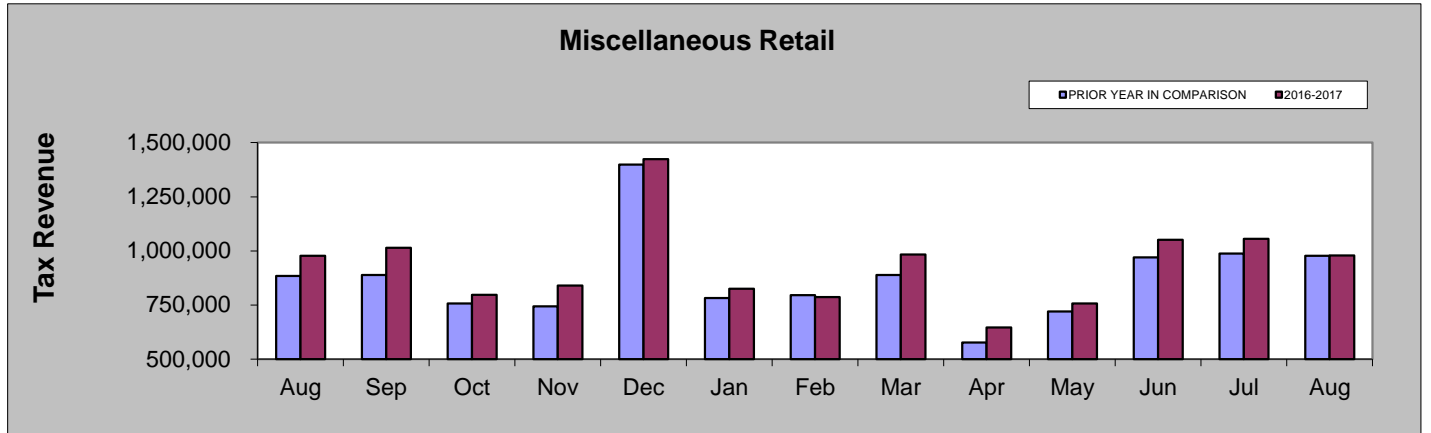
### August 2016 - August 2017

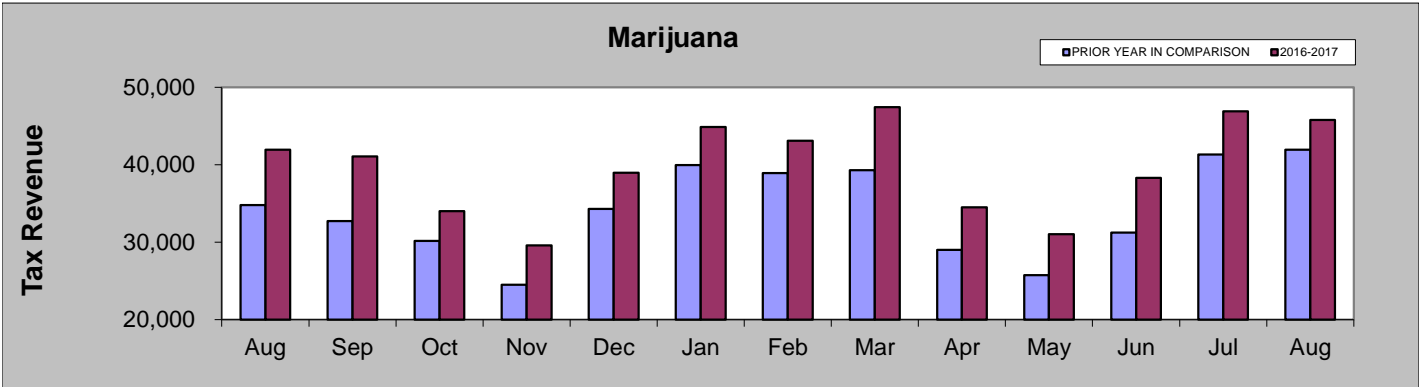
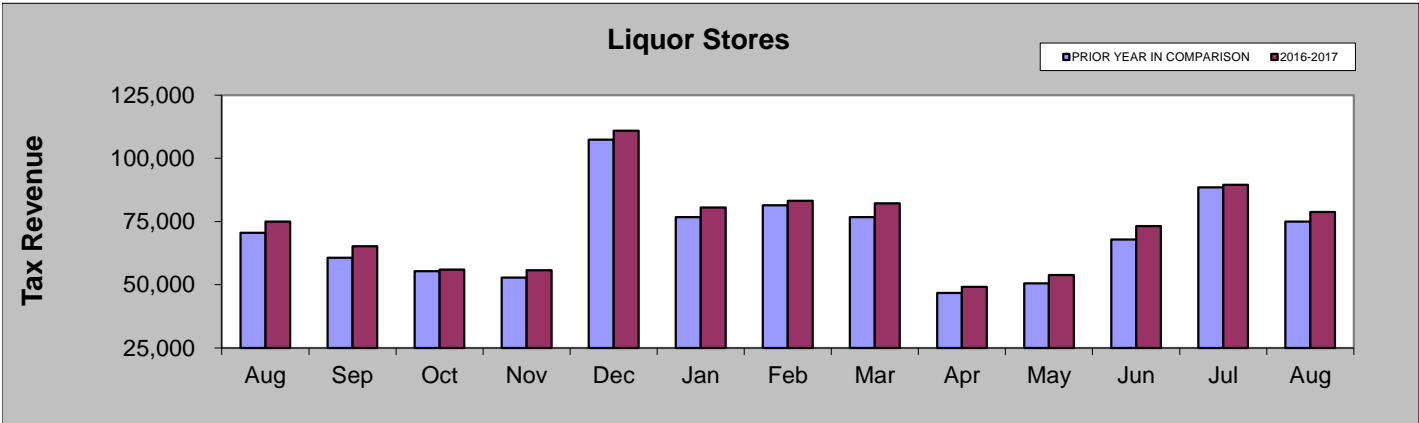
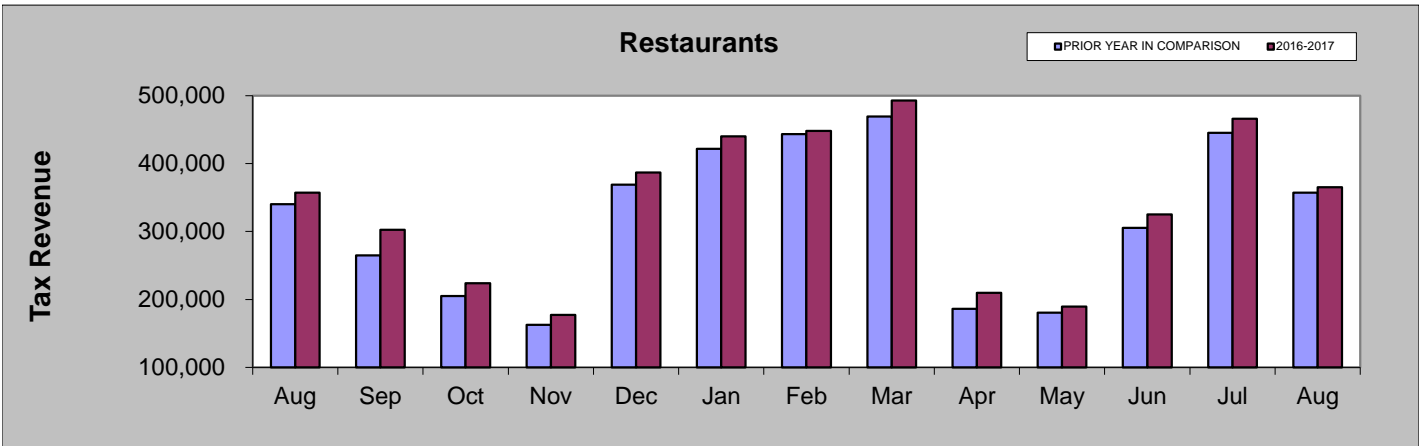
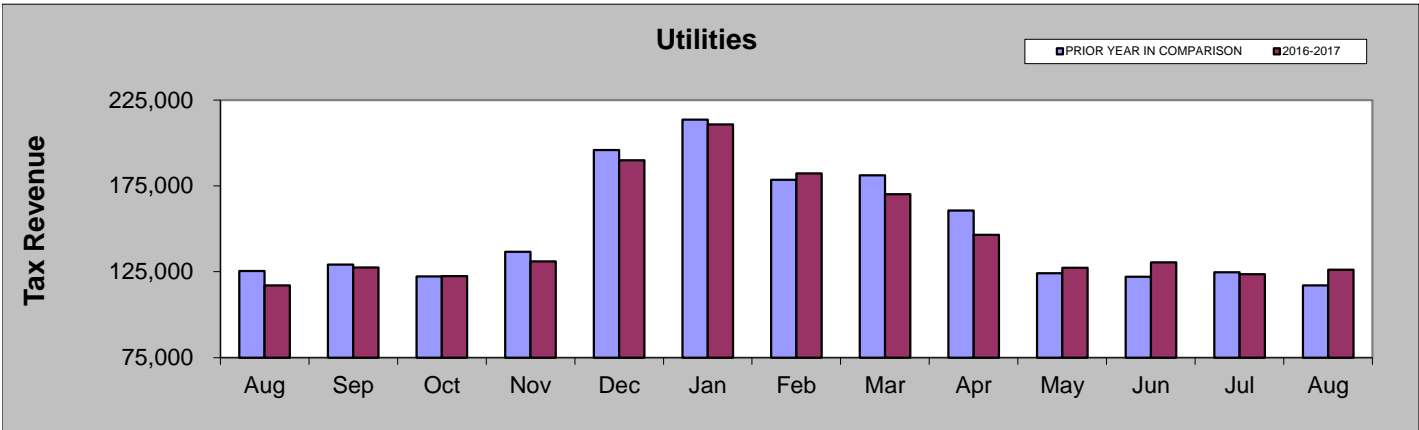


|                      | Aug-16  | Sep-16    | Oct-16  | Nov-16  | Dec-16    | Jan-17  | Feb-17  | Mar-17  | Apr-17  | May-17  | Jun-17    | Jul-17    | Aug-17  |
|----------------------|---------|-----------|---------|---------|-----------|---------|---------|---------|---------|---------|-----------|-----------|---------|
| Marijuana            | 41,945  | 41,094    | 34,015  | 29,593  | 38,972    | 44,878  | 43,110  | 47,454  | 34,510  | 31,021  | 38,304    | 46,910    | 45,817  |
| Liquor Stores        | 75,025  | 65,278    | 56,043  | 55,694  | 110,973   | 80,551  | 83,172  | 82,179  | 49,185  | 53,847  | 73,163    | 89,541    | 78,774  |
| Restaurants          | 357,261 | 302,787   | 223,958 | 177,501 | 386,864   | 440,284 | 448,074 | 492,725 | 209,980 | 189,651 | 325,368   | 466,023   | 365,076 |
| Utilities            | 117,128 | 127,444   | 122,420 | 130,988 | 190,033   | 210,900 | 182,268 | 170,116 | 146,540 | 127,318 | 130,580   | 123,596   | 126,152 |
| Sporting Goods       | 94,929  | 64,172    | 57,190  | 50,816  | 258,385   | 199,765 | 192,059 | 223,242 | 49,228  | 38,431  | 71,507    | 88,270    | 92,697  |
| Lodging & Amenities  | 254,247 | 239,996   | 89,699  | 86,915  | 685,174   | 628,488 | 639,285 | 803,974 | 81,696  | 83,054  | 257,812   | 389,856   | 246,338 |
| Miscellaneous Retail | 978,104 | 1,014,904 | 797,564 | 839,839 | 1,423,166 | 825,841 | 786,050 | 983,911 | 646,806 | 756,976 | 1,051,698 | 1,056,097 | 978,558 |

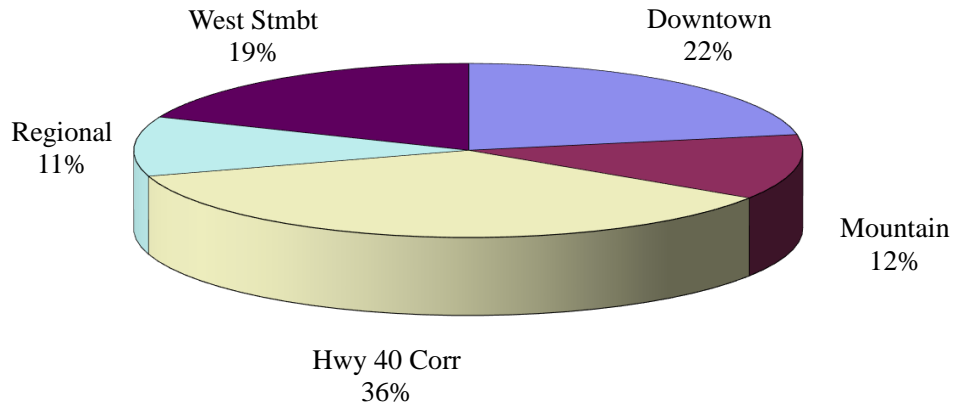
### AUGUST COMPARISON BY CATEGORY

|                       | 2017      | 2016      | % change |
|-----------------------|-----------|-----------|----------|
| Miscellaneous Retail  | \$978,558 | \$978,104 | 0.05%    |
| Lodging and Amenities | \$246,338 | \$254,247 | -3.11%   |
| Sporting Goods        | \$92,697  | \$94,929  | -2.35%   |
| Utilities             | \$126,152 | \$117,128 | 7.70%    |
| Restaurants           | \$365,076 | \$357,261 | 2.19%    |
| Liquor Stores         | \$78,774  | \$75,025  | 5.00%    |
| Marijuana             | \$45,817  | \$41,945  | 9.23%    |

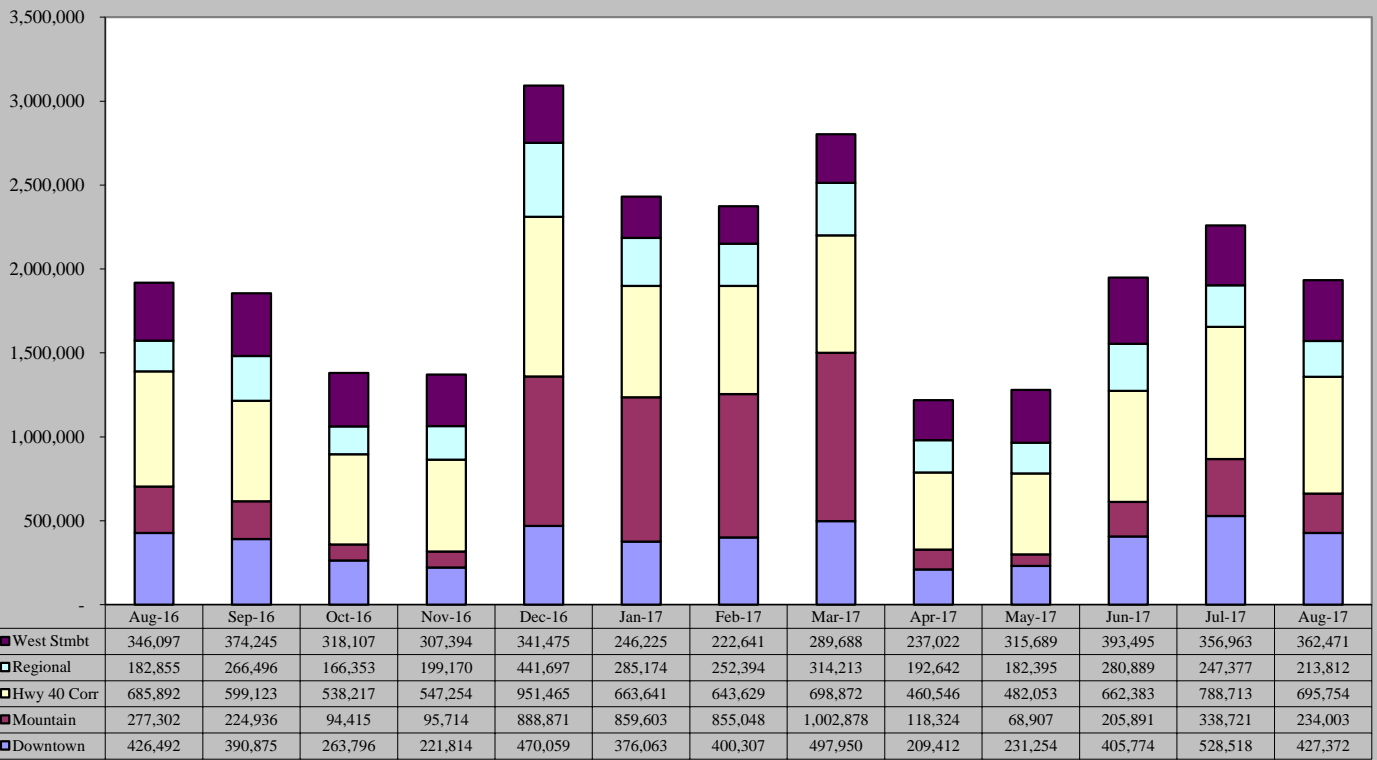




## August 2017 Sales Tax By Area

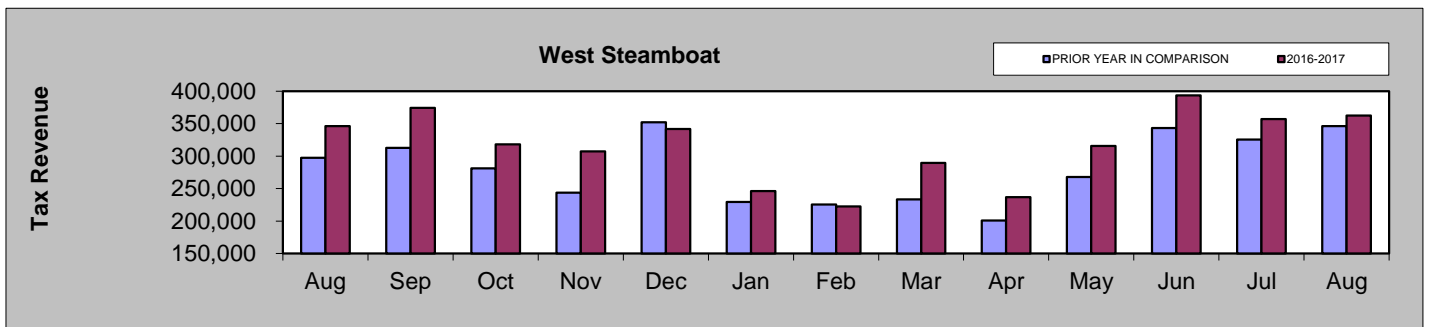
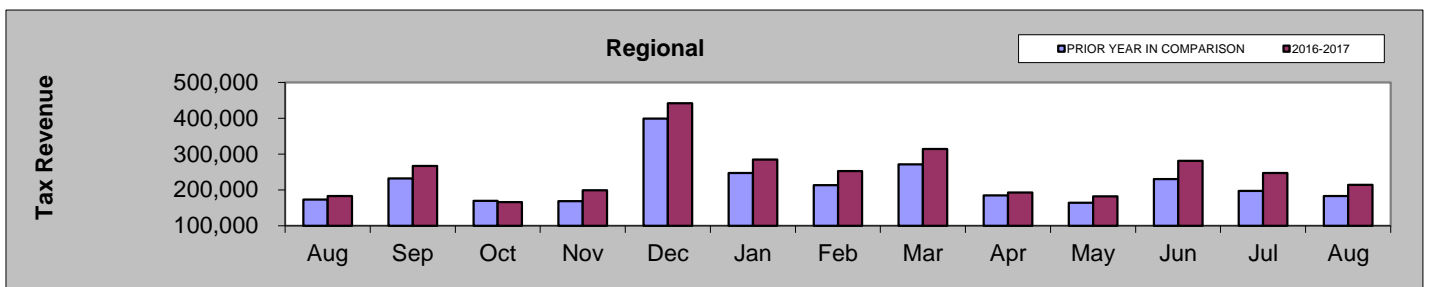
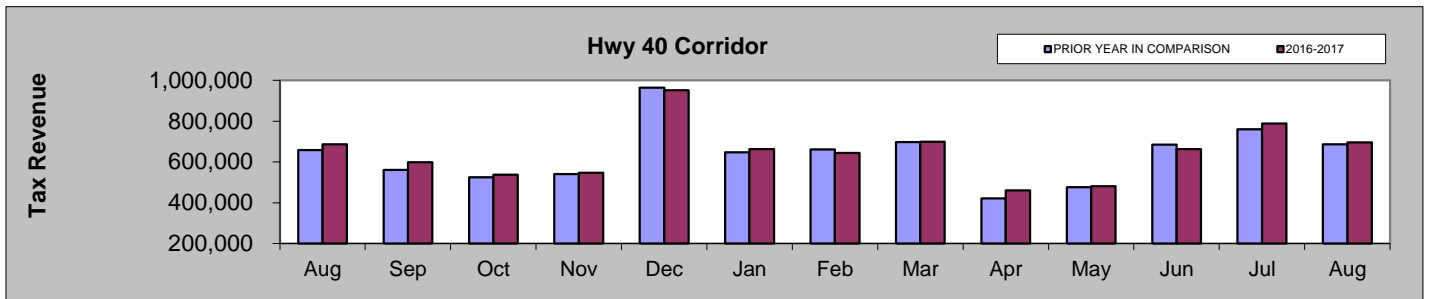
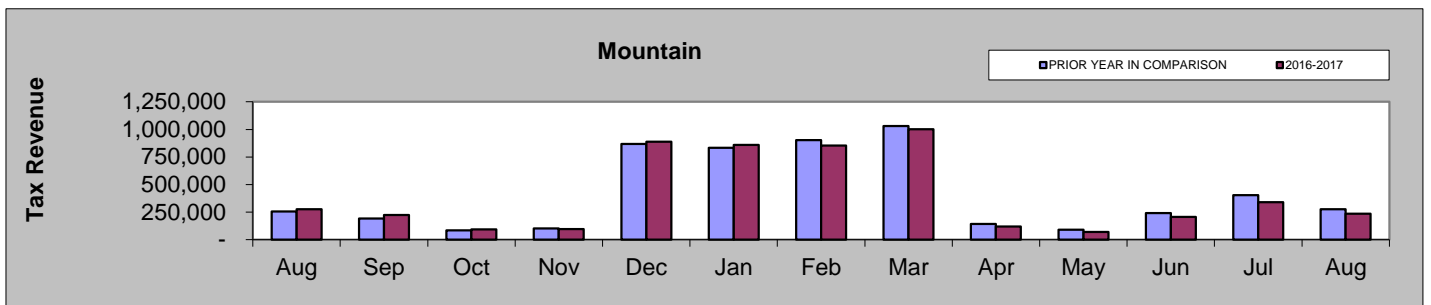
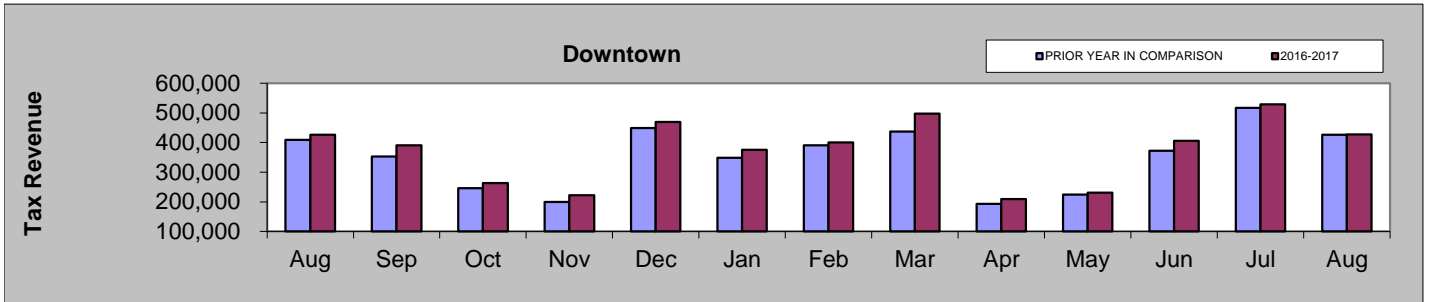


## August 2016 - August 2017



### AUGUST COMPARISON BY AREA

| Area                   | 2017      | 2016      | % change |
|------------------------|-----------|-----------|----------|
| <b>Downtown</b>        | \$427,372 | \$426,492 | 0.21%    |
| <b>Mountain</b>        | \$234,003 | \$277,302 | -15.61%  |
| <b>Hwy 40 Corridor</b> | \$695,754 | \$685,892 | 1.44%    |
| <b>Regional</b>        | \$213,812 | \$182,855 | 16.93%   |
| <b>West Steamboat</b>  | \$362,471 | \$346,097 | 4.73%    |

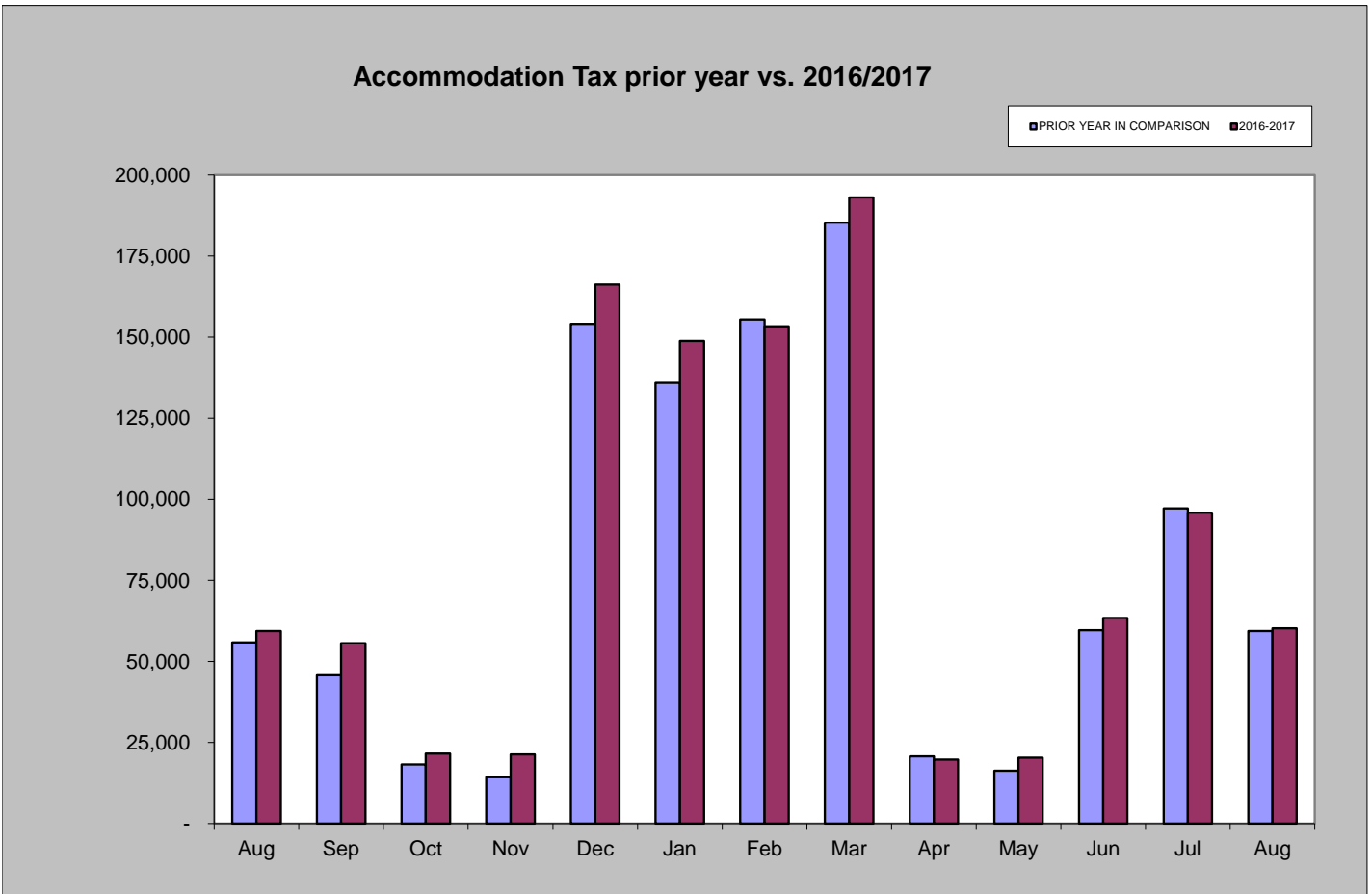


# Accommodation Tax

August 2017 accommodation tax collections increased by 1.38% compared to August 2016.  
 Year-to-date accommodation tax collections are 3.41% higher than those of 2016 year-to-date.

| Accommodation Tax<br>August 2017 | Accommodation Tax<br>August 2016 | % increase/decrease over<br>last August |
|----------------------------------|----------------------------------|---|
| \$60,230                         | \$59,412                         | 1.38%                                   |

| Accommodation Tax<br>2017 YTD | Accommodation Tax<br>2016 YTD | % increase/decrease over<br>prior Year to Date |
|-------------------------------|-------------------------------|--|
| \$754,802                     | \$729,897                     | 3.41%  |



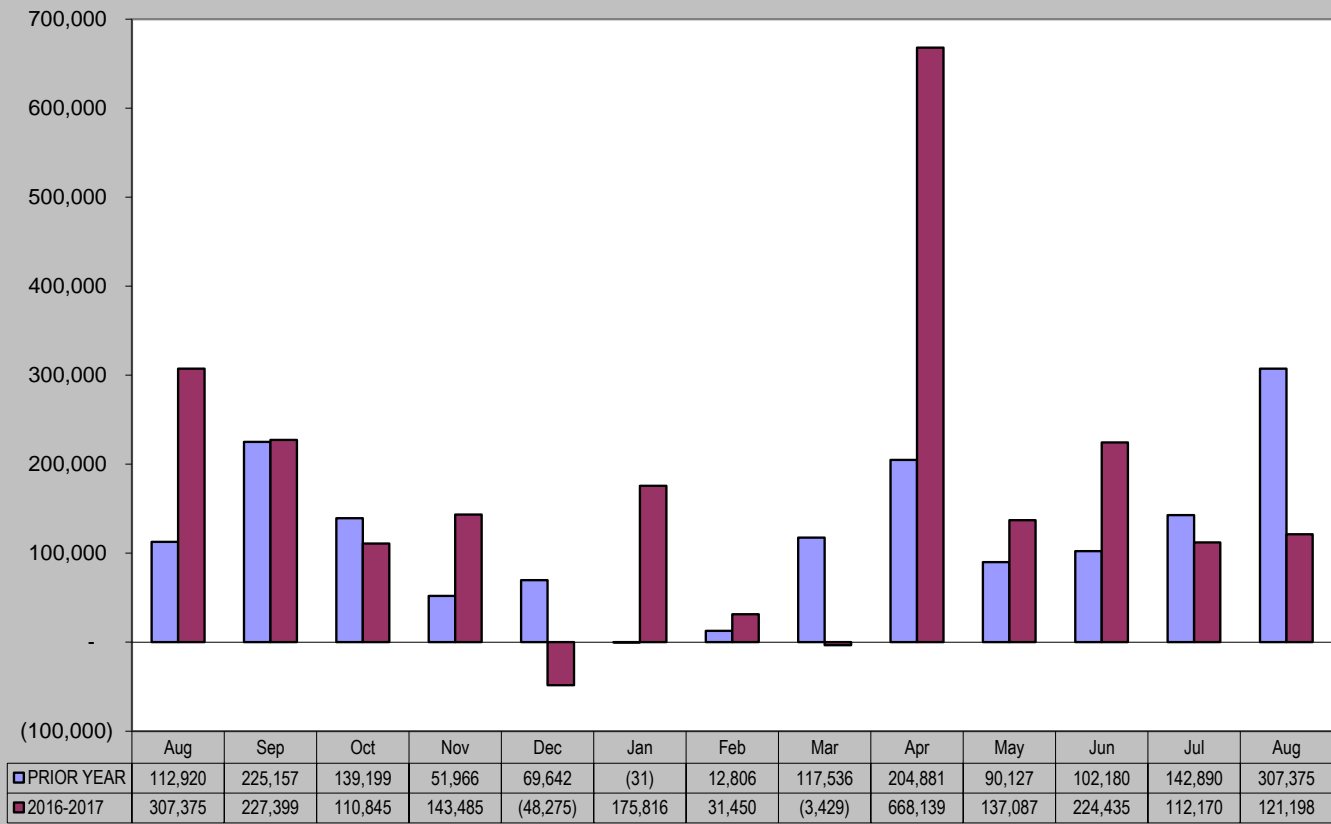
# Building Use Tax

August 2017 building use tax collections decreased by 61% compared to August 2016.  
 Year-to-date building use tax collections are 50% higher than those of 2016 year-to-date.

| Building Use Tax<br>August 2017 | Building Use Tax<br>August 2016 | % increase/decrease over<br>last August |
|---------------------------------|---------------------------------|---|
| \$121,198                       | \$307,375                       | -61%                                    |

| Building Use Tax<br>2017 YTD | Building Use Tax<br>2016 YTD | % increase/decrease over<br>prior Year to Date |
|------------------------------|------------------------------|--|
| \$1,466,866                  | \$977,764                    | 50%  |

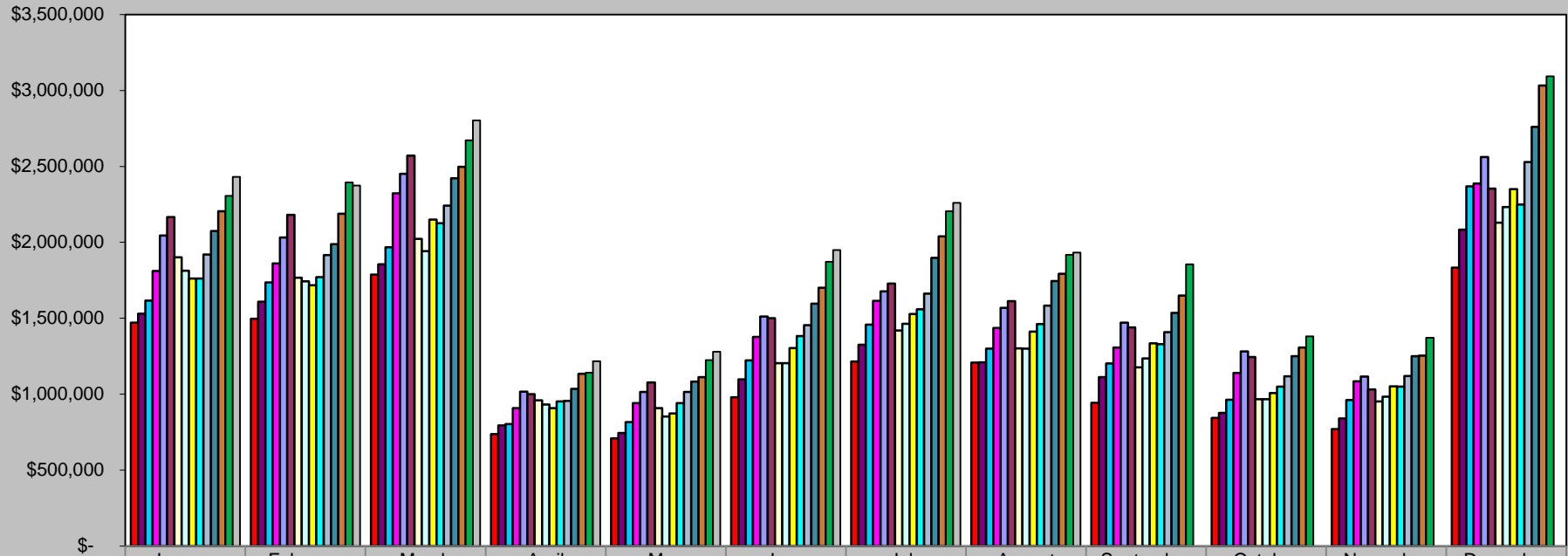
### Building Use Tax - prior year vs. 2016/2017





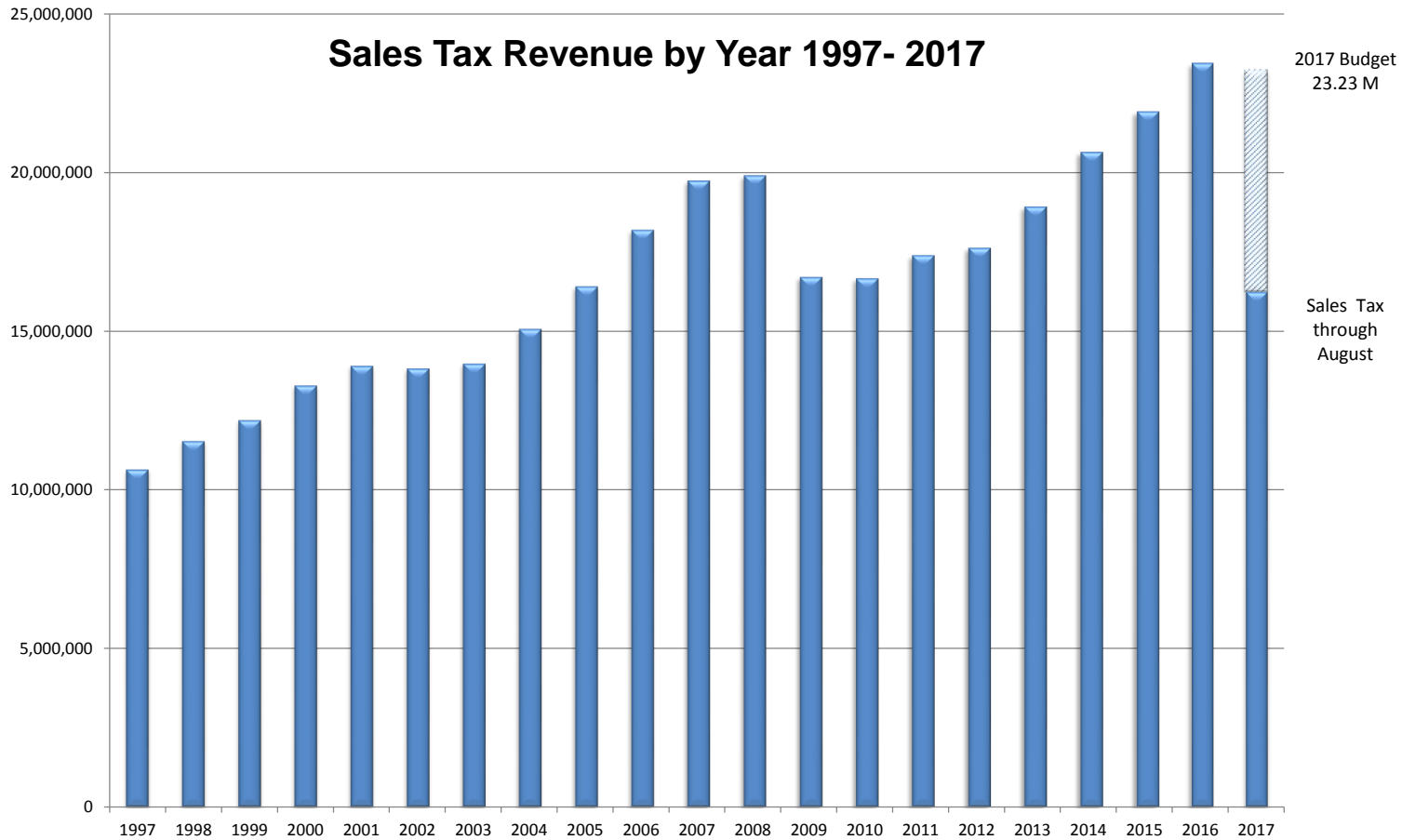
## Historical Sales Tax Data

### Sales Tax Totals - 2003 to 2017



|      | January     | February  | March     | April     | May       | June      | July      | August    | September | October   | November  | December  |
|------|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 2003 | \$1,471,061 | 1,497,398 | 1,787,877 | 737,255   | 708,947   | 979,861   | 1,215,159 | 1,207,373 | 942,596   | 842,980   | 770,632   | 1,833,614 |
| 2004 | \$1,530,388 | 1,609,507 | 1,855,895 | 793,619   | 744,456   | 1,097,619 | 1,325,813 | 1,209,657 | 1,112,747 | 875,854   | 839,590   | 2,083,871 |
| 2005 | \$1,617,152 | 1,735,422 | 1,968,239 | 803,359   | 815,925   | 1,223,263 | 1,457,514 | 1,299,302 | 1,201,406 | 962,731   | 961,551   | 2,369,566 |
| 2006 | \$1,811,413 | 1,861,558 | 2,322,443 | 908,584   | 941,595   | 1,377,269 | 1,614,695 | 1,436,115 | 1,307,845 | 1,139,648 | 1,084,858 | 2,386,275 |
| 2007 | \$2,044,667 | 2,032,045 | 2,450,620 | 1,016,601 | 1,015,101 | 1,510,706 | 1,676,821 | 1,567,534 | 1,470,714 | 1,281,546 | 1,115,446 | 2,561,705 |
| 2008 | \$2,166,093 | 2,180,532 | 2,570,347 | 999,144   | 1,077,244 | 1,500,946 | 1,728,329 | 1,612,531 | 1,440,373 | 1,244,023 | 1,030,654 | 2,354,077 |
| 2009 | \$1,900,660 | 1,767,622 | 2,022,205 | 960,333   | 908,729   | 1,203,304 | 1,419,472 | 1,301,838 | 1,176,374 | 967,698   | 951,706   | 2,130,350 |
| 2010 | \$1,813,155 | 1,743,152 | 1,942,237 | 931,573   | 853,085   | 1,204,077 | 1,462,648 | 1,300,401 | 1,235,126 | 967,688   | 984,189   | 2,232,403 |
| 2011 | \$1,761,158 | 1,716,963 | 2,150,278 | 907,893   | 872,240   | 1,304,067 | 1,528,476 | 1,411,387 | 1,335,629 | 1,008,207 | 1,052,340 | 2,349,674 |
| 2012 | \$1,761,959 | 1,770,126 | 2,125,388 | 951,540   | 941,877   | 1,383,426 | 1,559,801 | 1,461,392 | 1,328,744 | 1,048,827 | 1,049,425 | 2,249,514 |
| 2013 | \$1,919,887 | 1,916,581 | 2,242,412 | 955,334   | 1,013,860 | 1,454,259 | 1,662,137 | 1,584,036 | 1,408,659 | 1,117,302 | 1,120,256 | 2,528,232 |
| 2014 | \$2,073,559 | 1,988,146 | 2,421,883 | 1,035,139 | 1,082,596 | 1,595,084 | 1,896,956 | 1,745,617 | 1,535,341 | 1,250,229 | 1,249,980 | 2,761,147 |
| 2015 | \$2,204,914 | 2,188,460 | 2,498,079 | 1,134,521 | 1,111,391 | 1,700,528 | 2,040,035 | 1,793,173 | 1,649,280 | 1,308,089 | 1,254,026 | 3,031,859 |
| 2016 | \$2,306,434 | 2,393,851 | 2,671,877 | 1,141,424 | 1,224,092 | 1,872,237 | 2,204,605 | 1,918,639 | 1,855,675 | 1,380,888 | 1,371,347 | 3,093,567 |
| 2017 | \$2,430,707 | 2,374,019 | 2,803,601 | 1,217,946 | 1,280,298 | 1,948,432 | 2,260,292 | 1,933,411 |           |           |           |           |

## Sales Tax Revenue by Year 1997- 2017



| Totals by Year |               |
|----------------|---------------|
| <b>1997</b>    | \$ 10,672,320 |
| <b>1998</b>    | \$ 11,559,068 |
| <b>1999</b>    | \$ 12,218,807 |
| <b>2000</b>    | \$ 13,304,983 |
| <b>2001</b>    | \$ 13,921,749 |
| <b>2002</b>    | \$ 13,841,283 |
| <b>2003</b>    | \$ 13,994,753 |
| <b>2004</b>    | \$ 15,079,016 |
| <b>2005</b>    | \$ 16,415,430 |
| <b>2006</b>    | \$ 18,192,298 |
| <b>2007</b>    | \$ 19,743,507 |
| <b>2008</b>    | \$ 19,904,293 |
| <b>2009</b>    | \$ 16,710,291 |
| <b>2010</b>    | \$ 16,669,735 |
| <b>2011</b>    | \$ 17,398,312 |
| <b>2012</b>    | \$ 17,632,019 |
| <b>2013</b>    | \$ 18,922,955 |
| <b>2014</b>    | \$ 20,635,678 |
| <b>2015</b>    | \$ 21,914,358 |
| <b>2016</b>    | \$ 23,434,635 |
| <b>* 2017</b>  | \$ 16,248,705 |

\* 2017 total is year-to-date through August